

Prompt responses result in successful collaboration

“ MGI Worldwide meetings contribute significantly to building trust-based relationships among members ”

Ismail Vefa AK, Vizyon, Turkey



A seamless and efficient collaboration between Ismail Vefa AK of member firm Vizyon, Turkey, and Naresh Dasari of Alok K Saksena & Partners Accounting & Auditing, Qatar, has resulted in an innovative solution for one of Ismail's trusted clients.

Our members

Ismail Vefa AK, has experience in taxation and auditing in both the public and private sector. He is actively involved in writing articles and reports related to tax practices and occasionally consults for academia and the Ministry of Treasury and Finance in Turkey. His aim is to clarify and simplify tax practices for his clients, while also contributing to the evolution of Turkey's tax system.

Naresh Dasari uses every engagement as an opportunity to leverage his expertise and leadership to provide value-added services, contributing to the overall success and resilience of clients. Leading the team to provide precise, clear, and insightful audits, building trust with clients.

The client

Business moves very swiftly in Turkey, and it is common for clients to be unsatisfied if their advisors are slow to response or not accessible. When the client contacted Ismail with their initial request for support he knew that it was important to engage with Naresh as soon as possible so instigated the connection via WhatsApp.

The client, an established Turkish listed event management company, based in Turkey, was

seeking accounting and advisory services for their operations in Qatar. Through his communication with Ismail, Naresh was able to contact the client immediately, establish their requirements, and follow up their online communications with an in-person meeting in Qatar not long after their initial contact.

Member firms in partnership



Located in Istanbul, Turkey **Vizyon** was founded in 1981 and provides trust-based, value-oriented, quality service across a wide range of sectors.
www.vizyongrubu.com



Established in Doha in 2010, **Alok Saksena & Partners** provides auditing & accounting services throughout Qatar .
www.aksaa.qa

We asked our members how their membership of MGI Worldwide supported them in this case

İsmail Vefa AK - Vizyon, Türkiye

“MGI Worldwide meetings contribute significantly to building trust-based relationships among members. As a result, we don't hesitate when it comes to client referrals, and we readily offer support when needed.”

**Naresh Dasari - Alok K Saksena & Partners
Accounting & Auditing, Qatar**

“Our membership in MGI Worldwide played a pivotal role in this process. The network's global reach and diverse expertise allowed us to tap into a wealth of knowledge, ensuring that we could offer the client not just local insights but also a broader perspective on their business needs.”

What next...

Fully satisfied with the initial interaction and the service provide by both member firms, the client is now discussing further services relating to a business valuation for a new investor with Naresh. The MGI Worldwide network has strengthened the firms' marketing efforts for both current and potential clients and they are gaining the reputation as organisations that provided instant solutions to clients no matter where they are in the world.

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Naresh Dasari, Partner
Alok K Saksena & Partners
Accounting & Auditing, Qatar

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Get in touch

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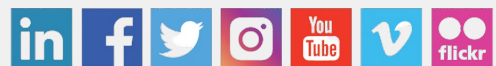
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